# Proposal Development & Proposal Preparation

Kim Rewinkel, Grant Specialist
Engineering Research and Graduate Programs
Carl R. Ice College of Engineering



### Overview

- About ERGP
- What is proposal development?
- ERGP proposal development and preparation activities
- Case studies
- ERGP resources



# Engineering Research and Graduate Programs (ERGP)

"Initiate high-quality research development and cultivate a community of engaged faculty, scholars and research leaders"



### ERGP Research Activities & Support

ERGP is committed to providing:

- Tools, resources and procedures for pre-award services
- Proposal preparation assistance for all college faculty
- Facilitation of major grant program solicitations
- Liaison services to university-sponsored project offices



### What is proposal development?

- Proposal <u>preparation</u> vs. proposal <u>development</u>
- Development of grant proposals from conceptualization to submission
- Ensure idea is responsive and strategic
- Create strong team
- Incorporate reviewer comments or program officer input/guidance



# ERGP Proposal Development & Preparation Activities

- Team building
- Proposal facilitation
- Resources and information sharing
- Materials development and preparation
- Assisting with administrative burden



#### Case Study #1

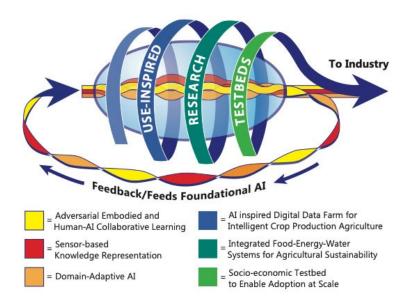
- Detailed outline with schedule
- Weekly meetings
- Preparation of non-technical materials
- In-depth review of proposal materials
- Management of subawards and budget
- Connection to K-State Innovation Partners

Component	description	persons responsible	Final Due
Technical Volume	Main document; covers background, innovation, team, and reconfigured	team	2-Oct
	information present in SOPO		
	**Must contain initial TEA and LCA of the three scenarios**  **Must include reference to NAWI Hub**		
	Up to 2 pages in length, template available, will be used for reviewers	team: Kim will format &	10 6
Resumes	to evaluate team's capacity to complete project	combine	18-Sep
Letters of Commitment	Needed from (1) non-K-State entities providing match, (2) end users	Kim can help prep letters;	30-Sep
	and/or stakeholders, and/or (3) industry partners who would provide waste. Should include basic information about proposal (title, PI, FOA	team needs to draft and send	
	number) and concise statement of how they will collaborate. If	out to partners	
	providing match, must explain costs in detail.		
Statement of Project Objectives	Main roadmap to doing the actual work. This form will be the basis for	team	1-Oct
	determining what happens when, milestones, and methods of		
	evaluating success. If the project is funded, this document will be		
	reworked extensively with the DOE team.		
	The milestone summary table can serve as the guide for writing the remainder of the SOPO. The table and SOPO can in turn generate the		
	Gantt chart, WBS and Task description summary table, and all other SOPO sections (3.1-3.6) of technical volume.		
	Budget justification must align with tasks and SOPO task numbers must		
	be included in justification for each cost line item and all personnel.		
		W	
SF-424	Main federal document with summary of submission	Kim will do	
Budget Justification	Main budget document. Costs must align with SOPO and project	Kim will do	22-Sep
	schedule/Gantt chart.		
Summary for Public Release	1 page summary/abstract that is suitable for public dissemination.	team	2-Oct
	Should give clear overview of the proposed activity and include specific		
	information.		
Summary Slide	Sometimes called a quad chart, should contain a technology summary,	team (Kim can provide	2-Oct
	description of impact, goals, a key graphic, the key idea/takeaway of the	funding info)	
	project, the title, prime recipient, PI, and key participant information,		
	and funds (total, federal, and cost share). Submitted as a PowerPoint		
	slide. Many EERE offices have templates, but BETO does not; can use		
	others as starting point for how these should look.		
Subrecipient Budget Justification		University of Kansas	23-Sep
		Mel??	
DOE WP for FFRDC	Work plan (or fieldwork plan) for LBNL. Follows standard template and	FFRDC & Kim	18-Sep
	requires signatures. Breaks out cost by fiscal year, so we will also need		-10 Sep



#### Case Study #2

- Assistance with teaming
- Proposal facilitation
- Prepared and managed documents
- Built Institute budget and managed subawards
- Weekly meetings
- Connected with graphic design services



#### **ERGP** Resources

- FAQS https://engg.ksu.edu/research/activities/faq/
- Overview of Proposal Preparation and Submission https://engg.ksu.edu/docs/research/steps-to-proposal-preparation-and-submission\_07-2021.docx
- Contact Info Kim Rewinkel: krewinkel@ksu.edu